

COIN MAN OR CON MAN?

KEEPING YOUR GUARD UP

By AGWire™
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As the cliché goes, if it seems too good to be true, then it most likely **is**. If you're like us, you might occasionally get a bit impulsive when it comes to buying your collectible bullion. "A friend of mine" can tell you many stories of flying down the Interstate at 85 mph, getting a cell phone notification of a new "Engelhard Alert," quickly viewing the ½" x 1" eBay photo on his iPhone while chugging coffee, steering with his knees and passing a convoy of semi's, and frantically executing the Buy it Now before someone else does, only to later out find that the *new* eBay seller has "0" Feedback, and the bar either looks suspect or has "Happy 65th Birthday Gladys" engraved across the front. Suffice to say, "My friend" is a much more cautious buyer these days, but the Engelhard market is developing such a frenzy in the collector circles that you still have to move very quickly and decisively to stand a chance to secure the good stuff, a simple result of *more* collectors and *less* inventory to go around.

We think it's fair to say that most of us in our collector prowess come across a lot of interesting folks in our hobby. Thankfully, most are on the up and up, and some try to squeeze the last nickel out of each transaction, but it's the shysters out there to be cautious of. Most individuals we can size up pretty quickly, developing a bond of trust, or otherwise. But occasionally, we come across that engaging salesperson who is a bit harder to read, tells a great story, and completely fools us. This is how it all started for us at All Engelhard. Please take the time to read the article in the link below about All Engelhard, released in March of 2015. As the narrative suggests, "greed has no bounds."

Link: [BULLION WEBSITE POLICES EBAY FRAUDSTERS](#)

The collectible bullion market is growing feverishly, with new collectors and new shysters entering the market daily. Keep your guard up, do your homework, and only deal with reputable folks¹. While the market has already developed some pretty healthy legs, all indications show that things are about to get **VERY** exciting. Let's all work together to keep it safe, and fun!

Engthusiastically,

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AGWire™ is a conduit of the AllEngelhard Society. All representations are opinion and not to be taken as financial advice. Visit [AllEngelhard.com](#) for more specific Engelhard information. Additional readings can be found at the AllEngelhard [SUGGESTED READINGS](#) and [IN THE NEWS](#) pages.

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¹ Thank you Pat Heller for the use of your photo, you're the best! As for JC, censorship wouldn't allow us to show your best side, and that crafty smirk will soon disappear as Karma strikes you down.